

G. N. Kuruc, Jr. Key Account Manager 400 Raritan Center Edison, N. J. 08837 908-225-4774 Voice Mail 43778

FAXED May 31, 1996

Mr. Rich Plishka Vitale Foodtown 9 BiState Plaza Old Tappen, N. J. 07675

Dear Rich:

I would like to propose the following promotion for all of your stores during the months of June and July:

Dates June 15-July 31, 1996

Program

\$ 2.00 per carton price reduction on all WINSTON Brand Styles

\$ 2.00 per carton price reduction on all DORAL Brand Styles

Price Reduction Method Weisek Scanning System

Advertising Placed by RJR Field Reps the week of June 17

Payment Upon completion of Program based on scan data.

Rich, if this Program meets with your approval, please call me.

Sincerely

Nick Kuruc

G. N. Kuruc, Jr.